# **Buzzmarketing: Get People to Talk About Your Stuff**

Buzzmarketing is a marketing strategy that focuses on generating excitement and word-of-mouth about a product or service. It involves creating something that is so unique, interesting, or controversial that people can't help but talk about it. Buzzmarketing can be an effective way to reach new customers and build brand awareness, but it is important to do it right.



#### **Buzzmarketing: Get People to Talk About Your Stuff**

by Mark Hughes

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#### How to Create a Successful Buzzmarketing Campaign

Here are some tips for creating a successful buzzmarketing campaign:

 Start with a great product or service. If your product or service is not worth talking about, no amount of buzzmarketing will help. Make sure you have something that people will be excited to share with their friends.

- 2. **Create something unique.** Your buzzmarketing campaign should be different from anything else out there. It should be something that people have never seen before. If you can create something that is truly unique, people will be more likely to talk about it.
- 3. **Make it interesting.** People are more likely to talk about something that is interesting and engaging. Make sure your buzzmarketing campaign is something that people will want to share with their friends.
- 4. **Make it controversial.** Controversy can be a great way to generate buzz. If you can create something that is controversial, people will be more likely to talk about it. However, be careful not to be too controversial. You don't want to offend people or damage your brand.
- 5. **Use social media.** Social media is a great way to spread the word about your buzzmarketing campaign. Use social media to share your content and engage with potential customers.
- 6. **Measure your results.** It is important to measure the results of your buzzmarketing campaign. This will help you determine what is working and what is not. You can use social media analytics, website traffic data, and sales figures to measure the success of your campaign.

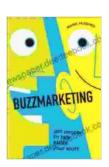
#### **Examples of Successful Buzzmarketing Campaigns**

Here are some examples of successful buzzmarketing campaigns:

 The ALS Ice Bucket Challenge was a viral campaign that raised millions of dollars for the ALS Association. The campaign involved people dumping buckets of ice water on their heads and challenging their friends to do the same.

- The Red Bull Stratos was a publicity stunt that involved Felix Baumgartner jumping from a balloon 24 miles above the Earth. The stunt was streamed live on YouTube and watched by millions of people.
- The Dove Real Beauty Sketches was a campaign that challenged the traditional beauty standards of women. The campaign featured a sketch artist drawing women based on their own descriptions and on descriptions from strangers. The results were striking and showed that women are often more beautiful than they think they are.

Buzzmarketing can be an effective way to reach new customers and build brand awareness. However, it is important to do it right. By following the tips in this article, you can create a successful buzzmarketing campaign that will get people talking about your stuff.



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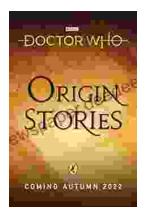
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